



**GORMAN MANUFACTURING COMPANY, INC.**

D-U-N-S® 80-473-5132

Headquarters  
5335 Gate Parkway,  
Jacksonville, FL 32256

Phone 650 555-0000

**BIR**

Subscriber Number: 716000061  
Purchase Date: 03/25/2025  
Attention: Sample Report

Executive Summary

**Company Info**

Year Started

1985

CEO

LESLIE SMITH, PRES

Employees

165

Employees Here

120 at this location

Working Capital

\$6,688,253

Do not confuse with

other Gorman companies, this is a fictitious company used by D&B for demonstration purposes

Sales (Financial Statement)

\$49,500,339

Net Worth (Financial Statement)

12,950,494

As of 12/31/2024

**D&B Viability Rating**

D&B Viability Rating

1

2

A

A

Viability Score

1

9

5

1

High Risk

Low Risk

Portfolio Comparison

2

9

5

1

High Risk

Low Risk

Data Depth Indicator

A

G

A

Descriptive

Predictive

Company Profile

Financial Data

Available

Trade Payments

Available (3+Trade)

Company Size

Large

Years in Business

Established

**D&B Rating**

D&B Rating

4A3

Financial Strength

4A

HH

GG

FF

EE

DD

DC

CC

CB

BB

BA

1A

2A

3A

4A

5A

\$10 to 50 million

Composite Credit Appraisal

3

4

3

2

1

Limited

Fair

Good

High

**D&B PAYDEX®**

Up to 24 month D&B PAYDEX

Industry Median

77

Up to 24 month D&B PAYDEX

78

1

50

80

100

Greater than 120 days slow

30 days slow

Prompt

Anticipates

Up to 3 month D&B PAYDEX

Up to 3 month D&B PAYDEX

78

1

50

80

100

Greater than 120 days slow

30 days slow

Prompt

Anticipates

**Credit Limit Recommendation**

Risk Category

Risk Category

Conservative Credit Limit

\$200,000

Aggressive Credit Limit

\$400,000

Business Information

Business Summary

Branch & Division

YES

Financing

SECURED

Financial Condition

FAIR

SIC

2752  
Lithographic commercial printing

NAICS

323111  
Commercial Printing (except Screen and Books)

History Status

CLEAR

Credit Capacity Summary

D&B Rating

4A3

Financial Strength

4A

HH GG FF EE DD DC CC CB BB BA 1A 2A 3A 4A 5A

\$10 to 50 million

Composite Credit Appraisal

3

4 Limited 3 Fair 2 Good 1 High

Prior D&B Rating

4A3

Rating Date

07/15/2022

Payment Activity  
(based on 19 experiences)

USD

Average High Credit

\$5,187

Highest Credit

250,000

Total Highest Credit

333,150

1

Viability Score

1

9 High Risk 5 1 Low Risk

Compared to All US Businesses within D&B Database:

• Level of risk: **Low Risk**

• Businesses ranked 1 have a probability of becoming no longer viable: **0.2%**

• Percentage of businesses ranked 1: **0.3%**

• Across all US businesses, the average probability of becoming no longer viable: **14%**

2

Portfolio Comparison

2

9 High Risk 5 1 Low Risk

Compared to all Businesses within the same MODEL SEGMENT:

Model Segment: **Available Financial Data**

• Level of risk: **Low Risk**

• Businesses ranked 2 within this model segment have a probability of becoming no longer viable: **0.2%**

• Percentage of businesses ranked 2 within this model segment: **14%**

• Within this model segment, the average probability of becoming no longer viable: **0.6%**

A

Data Depth Indicator

A

G Descriptive A Predictive

Data Depth Indicator Details:

✓ Rich Firmographics

✓ Extensive Commercial Trading Activity

✓ Comprehensive Financial Attributes

A

Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Available	Available (3+Trade)	Large	Established

Company Profile Details:

• Financial Data: **Available**

• Trade Payments: **Available** (3+Trade)

• Business Size: **Large** (Employees:50+ or Sales: \$500K+)

• Years in Business: **Established** (5+)

Business History	
Officers	LESLIE SMITH, PRES; KEVIN J HUNT, SEC-TREAS
Directors	THE OFFICER(S)

As of 02/06/2025

The California Secretary of State's business registrations file showed that Gorman Manufacturing Company, Inc. was registered as a Corporation on May 21, 1985.

Business started 1985 by Leslie Smith and Kevin J Hunt. 60% of capital stock is owned by Leslie Smith. 40% of capital stock is owned by Kevin J Hunt.

LESLIE SMITH born 1956. Graduated from the University of Florida, Gainesville, FL, in June 1967 with a BS degree in Business Management. 1967-1985 General Manager for Raymor Printing Co, Jacksonville, FL. 1985 formed subject with Kevin J Hunt. 1985 to present active as Principal in Gorman Affiliate Ltd, Center Valley, PA.

KEVIN J HUNT born 1955. Graduated from Northwestern University, Evanston, IL in June 1966. 1966-1985 was Assistant General Manager for Raymor Printing Co, Jacksonville, FL. 1985 formed subject with Leslie Smith. 1985 to present active as Principal in Gorman Affiliate Ltd, Center Valley, PA.

**AFFILIATE:**

The following is related through common principals, management and/or ownership. Gorman Affiliate Ltd, San Francisco, CA, started 1985. Operates as commercial printer. Intercompany relations: None reported by management.

**Business Registration**

**CORPORATE AND BUSINESS REGISTRATIONS PROVIDED BY MANAGEMENT OR OTHER SOURCE**

The Corporate Details provided below may have been submitted by the management of the subject business and may not have been verified with the government agency which records such data.

Registered Name	Gorman Manufacturing Company, Inc.	Registration ID	testcase102	Filing Date	05/21/1985
Business Type	CORPORATION	Where Filed	SECRETARY OF STATE/CORPORATIONS DIVISION , SACRAMENTO , FL		
Corporation Type	PROFIT				
Incorporated Date	05/21/1985				
State of Incorporation	FLORIDA				

**Government Activity Summary**

Activity Summary		Possible candidate for socioeconomic program consideration		
Borrower	Yes	Labor Surplus Area	N/A	
Administrative Debt	Yes	Small Business	N/A	
Grantee	Yes	Women Owned	N/A	
Party Excluded from Federal Programs	Yes	Minority Owned	N/A	
Public Company	N/A			
Contractor	Yes			
Importer/Exporter	N/A			

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

**Operations Data**

As of 02/06/2025

Description: Engaged in commercial lithographic printing (100%).  
Terms are Net 30 days. Has 240 account(s). Sells to commercial concerns. Territory : United States.  
Nonseasonal.

Employees: 165 which includes officer(s). 120 employed here.

Facilities: Occupies premises in a one story cinder block building.

Location: Central business section on well traveled street.

**Industry Data**

SIC		NAICS	
Code	Description	Code	Description
27520000	Commercial printing, lithographic	323111	Commercial Printing (except Screen and Books)

**Family Tree**

**Branches Domestic**

Gorman Manufacturing Company, Inc.;  
(D-U-N-S®:11-792-2987)  
AKA: D&B US FABRICATED COMPANY 120  
3501 Corporate Pkwy,  
Center Valley, PA 18034-8232

This list is limited to the first 25 branches, subsidiaries, divisions and affiliates, both domestic and international.

**Financial Statements**

**Three Years Comparative Statement**

**Key Business Ratios** (Based on 16 establishments)

	Fiscal Consolidated Dec 31 2022 USD	Fiscal Consolidated Dec 31 2023 USD	Fiscal Consolidated Dec 31 2024 USD		This Business	Industry Median	Industry Quartile
Curr Assets	\$19,047,871	\$17,702,734	\$20,102,223	Profitability			
Curr Liabs	11,779,310	13,448,311	13,413,970	Return on Sales	5.4	0.8	2
Current Ratio	1.62	1.32	1.5	Return on Net Worth	20.7	3.9	1
Working Capital	7,268,561	4,254,423	6,688,253	Short Term Solvency			
Other Assets	8,694,437	11,465,147	11,812,250	Current Ratio	1.5	1.5	2
Worth	10,706,199	11,029,847	12,950,494	Quick Ratio	1.2	0.9	2
Sales	40,569,890	50,230,236	49,500,339	Efficiency			
Long Term Liab	5,256,799	4,689,723	5,550,009	Assets Sales	64.5	106.2	1
Net Profit (Loss)	3,964,196	1,757,514	2,679,779	Sales / Net Working Capital	7.4	4.8	2
				Utilization			
				Total Liabs / Net Worth	146.4	85.2	3
				As of 12/31/2024			

Most Recent Financial Statement			
Fiscal Consolidated statement dated DEC 31 2024:			
Assets	USD	Liabilities	USD
<b>Current Assets</b>		<b>Current Liabilities</b>	
Cash	\$7,655,922	Accts Pay	\$9,555,320
Accts Rec	8,998,976	Accruals	598,777
Inventory	3,000,337	L.T. Liab-(1yr)	3,259,873
Prepaid	446,988	<b>Total Current Liabilities</b>	<b>13,413,970</b>
<b>Total Current Assets</b>	<b>20,102,223</b>		
<b>Non Current Assets</b>		<b>Non Current Liabilities</b>	
Fixt & Equip	3,692,378	L.T. Liab-Other	5,550,009
Investments-Other	8,119,872	COMMON STOCK	40,000
<b>Total Assets</b>	<b>31,914,473</b>	ADDIT. PD.-IN CAP	5,000,000
		RETAINED EARNINGS	7,910,494
		<b>Total Liabilities &amp; Net Worth</b>	<b>31,914,473</b>
As of 02/06/2025			
From JAN 01 2024 to DEC 31 2024 annual sales \$49,500,339; cost of goods sold \$36,589,278. Gross profit \$12,911,061; operating expenses \$10,125,687. Operating income \$2,785,374; net income before taxes \$2,785,374; Federal income tax \$105,595. Net income \$2,679,779.			
<b>Statement Source</b> Prepared from statement(s) by Accountant: Johnson, Jordan & Jones CPAs.			
<b>Accountant's Opinion</b> A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications. Fixed assets shown net less \$89,997 depreciation.			
On February 6, 2025, inside sources confirmed the information on this report. .			

Indicators			
Public Filings Summary			Public Filings
The following data includes both open and closed filings found in D&B's database on this company			
Record Type	No. of Records	Most Recent Filing Date	
Judgment	1	01/01/2023	
Lien	0		
Suit	1	02/01/2023	
UCC	1	06/29/2021	

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Full Filings			
Judgments			
Award	\$700	Latest Info Received	04/07/2023
Status	Unsatisfied	Type	Judgment
against	GORMAN MANUFACTURING COMPANY INC - TEST CASE	Status Attained	01/01/2023
Where Filed	Los Angeles, County Of, Norwalk, CA	FILING NO.	123456
In Favor of	ABC MANUFACTURING - TEST CASE	Date Filed	01/01/2023

## Suits

Amount	\$750	Latest Info Received	04/07/2023
Status	Pending	FILING NO.	99999
Where Filed	Supreme Court Of The State Of Tennessee, Knoxville, TN	Status Attained	02/01/2023
Plaintiff	TEST CASE	Date Filed	02/01/2023
Defendant	GORMAN MANUFACTURING INC - TEST CASE		

## UCC Filings

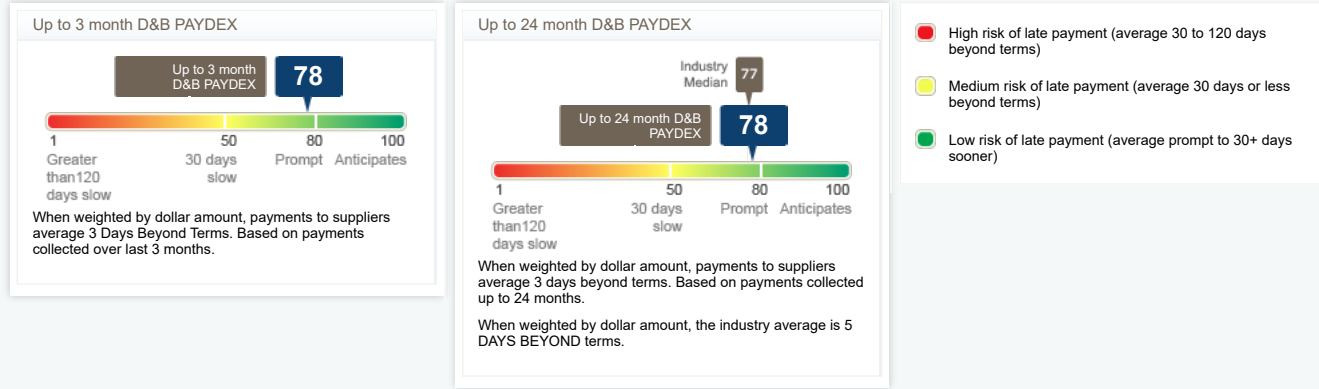
Collateral	Leased Unspecified	Latest Info Received	08/10/2021
Filing No.	21-7374802	Type	Original
Where Filed	SECRETARY OF STATE/UCC DIVISION, MONTGOMERY, AL	Date Filed	06/29/2021
Secured Party	GMW CONTRACTOR EQUIPMENT FINANCE, OMAHA, NE		
Debtor	GORMAN MANUFACTURING		

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

## Advanced Paydex + CLR

### D&B PAYDEX®

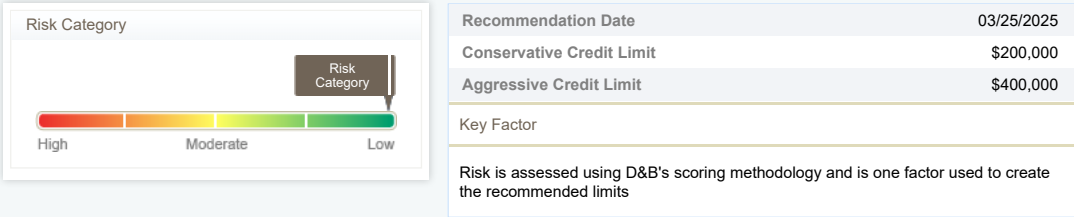
Shows the D&B PAYDEX scores as calculated up to 3 months and up to 24 months of payment experiences.



Payment Trend	unchanged *	Total Payment Experiences for the HQ	19	Highest Now Owing	\$10,000
Payments Within Terms	92%	Total Placed for Collection	0	Highest Past Due	\$1,000
Average High Credit	\$5,187	Largest High Credit	\$250,000		
Satisfactory Experiences %	23.78%				

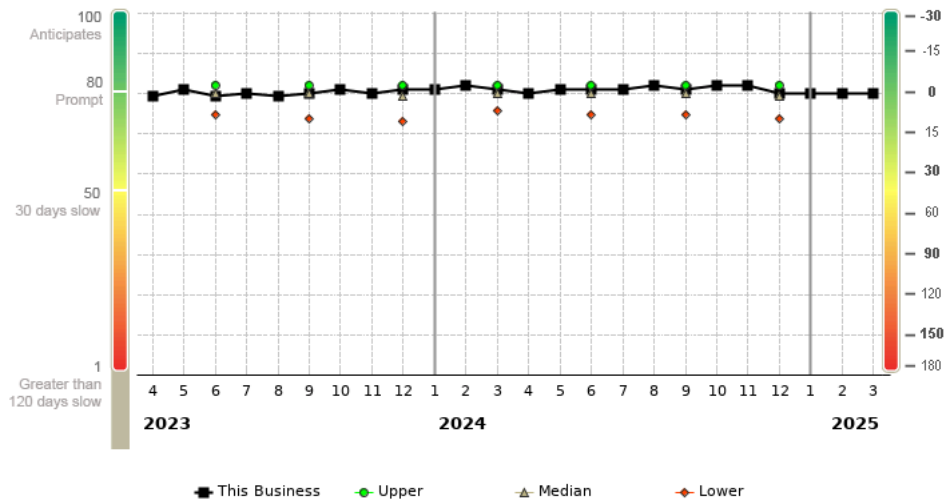
\* compared to payments three months ago

### Credit Limit Recommendation



### PAYDEX Yearly Trend

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Lithographic commercial printing, based on SIC code 2752.



This Business	77	79	77	78	77	78	79	78	79	79	80	79	78	79	79	80	79	80	80	78	78	78	78
Industry Quartiles																							
Upper				80					80									80					
Median				78					77									78					
Lower				72					70									72					

Note

- Current PAYDEX® for this Business is 78, or equal to 3 days beyond terms.
- The 24 month high paydex is 80.0, or equal to GENERALLY WITHIN terms.
- The 24 month low paydex is 77.0, or equal to 5 DAYS BEYOND terms.
- Industry upper quartile represents the performance of the payers in the 75th percentile.
- Industry lower quartile represents the performance of the payers in the 25th percentile.

Payment Habits

Credit Extended	% of Payments Within Terms	No. of Payment Experiences	Total Amount USD
Over \$100,000	0%	0	\$0
50,000-100,000	0%	0	0
15,000-49,999	0%	0	0
5,000-14,999	97% <div></div>	11	72,500
1,000-4,999	87% <div></div>	4	10,000
Under 1,000	100% <div></div>	1	500

Based on up to 24 months of payments

Payment Summary

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 19 payment experiences in D&B's file, with 15 experiences reported during the last three month period.

The highest Now Owes on file is \$10,000. The highest Past Due on file is \$1,000.

All Industries

Industries	Total Received	Total Amounts	Largest High Credit	Within Terms (%)	Days Slow (%)			
					0-30	31-60	61-90	90+
Ret misc vehicles	5	\$32,500	\$10,000	100	0	0	0	0
Real estate agent/mgr	5	25,000	7,500	100	0	0	0	0
Car body repair/paint	5	25,000	7,500	85	0	10	5	0
Mfg computer storage	1	500	500	100	0	0	0	0

Other Payment Categories

Category	Total Received	Total Dollar Amounts	Largest High Credit
Cash experiences	3	\$250,150	\$250,000
Payment record unknown	0	0	0
Unfavorable comments	0	0	0
Placed for Collection	0	0	0

Detailed Payment History

Date Reported	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale within(months)
February 2025	Ppt	\$10,000	\$10,000	\$250	N/A	1
	Ppt	7,500	7,500	0	N/A	1
	Ppt	7,500	7,500	0	N/A	1

Date Reported	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale within(months)
	Ppt	7,500	7,500	0	N/A	1
	Ppt	7,500	7,500	0	N/A	1
	Ppt	7,500	7,500	100	N/A	1
	Ppt	5,000	2,500	50	N/A	1
	Ppt	5,000	5,000	0	N/A	1
	Ppt	5,000	5,000	0	N/A	1
	Ppt	5,000	5,000	0	N/A	1
	Ppt	2,500	2,500	0	N/A	1
	Ppt	2,500	2,500	0	N/A	1
	Ppt	2,500	2,500	0	N/A	1
	Ppt-Slow 60	5,000	2,500	100	N/A	1
	Ppt-Slow 90	2,500	2,500	1,000	N/A	1
November 2024	(016)	50	0	0	Cash account	1
October 2023	Ppt	500	500	0	N/A	
August 2023	(018)	250,000	100	0	Cash account	1
	(019)	100	0	0	Cash account	1
Lines shown in red are 30 or more days beyond terms						
Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.						

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END OF REPORT